

# 2012 INTERIM RESULTS

20 July 2012



**Real Mining. Real People. Real Difference.**

# DISCLAIMER

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# PERFORMANCE OVERVIEW

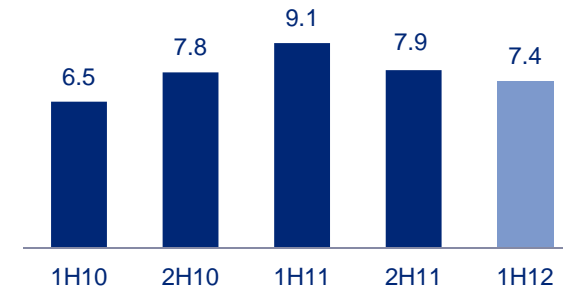


# HIGHLIGHTS

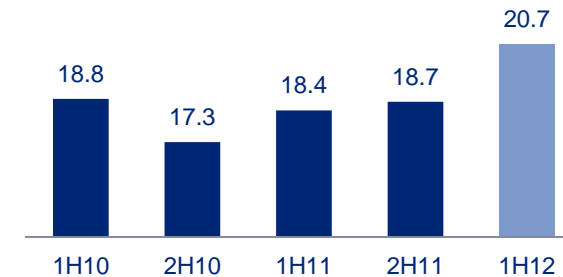
## Record export sales, with exceptional all-round performance from Kolomela

- World-class safety performance continues
- Record export sales volumes of 20.7Mt
- Total production increased by 13% to 21.6Mt
  - Sishen’s 2Q12 production up 12% on 1Q12
  - Kolomela’s ramp-up progressing well, with production of 3.3Mt in 1H12
- Revenue up by 5% despite 21% decrease in export prices
- Headline earnings of R23.07 per share
- R6.2 billion interim cash dividend declared to shareholders

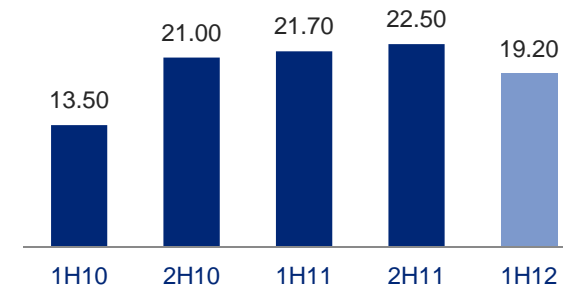
Headline earnings (R billion)



Export sales (Mt)



Dividend (R/share)



# SAFETY, HEALTH AND ENVIRONMENT

Continued focus on injury prevention

## SAFETY

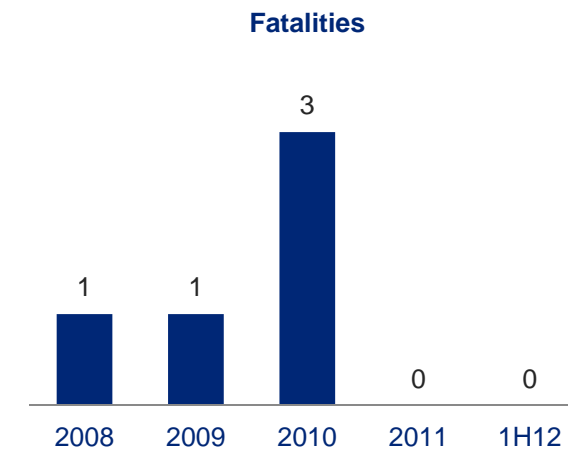
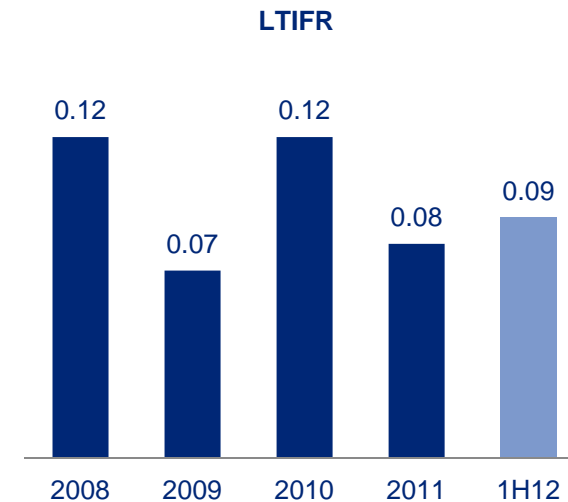
- No loss of life since 2010
- Kolomela achieved 26.4 million fatality-free and LTI-free hours
- YTD 9 LTIs
- Targeted interventions on main causes of injuries and high potential incidents

## HEALTH

- Raised profile on reducing exposure to noise and dust
- Enhanced wellness programmes to include management of chronic diseases
- Improved HIV programmes

## ENVIRONMENT

- Progressing well with implementation of savings projects aimed at reducing energy consumption, CO<sub>2</sub> emissions and water use



# OPERATIONAL REVIEW



# SISHEN MINE

## Waste ramp-up in line with guidance, but production impacted by pit constraints

- Tonnes mined increased by 16% to 88.9Mt
- Planned increase in waste mined - up by 33% to 68.8Mt; stripping ratio increased to 3.4x
- Production decreased by 4% to 17.9Mt, impacted by pit constraints, wet pit conditions and poor operator attendance in 1Q12
- Production run rates recovered in 2Q12; 2Q12 production up 12% on 1Q12

Mt	6 months 30 June 2012	6 months 30 June 2011	% change	6 months 31 Dec 2011	% change
Total tonnes mined	88.9	76.7	16%	88.3	1%
– Waste mined	68.8	51.8	33%	67.2	2%
– ROM production	20.0	24.9	(20%)	21.1	(5%)
Production	17.9	18.6	(4%)	20.3	(12%)
– DMS plant	12.5	12.3	1%	13.1	(5%)
– Jig plant	5.4	6.3	(17%)	7.2	(25%)
Stripping ratio*	3.4	2.1		3.2	
Finished product inventory (closing)	1.2	2.2		1.1	

\*Waste tonnes mined / ex-pit ore

# KOLOMELA MINE

## Ramp-up ahead of guidance, record safety performance, within budget

- Record safety performance of 26.4 million LTI-free hours
- Tonnes mined increased by 25% to 19.1Mt
- Delivered production of 3.3Mt, with 3.5Mt railed to port
- Remains within budget of R8.5 billion
- Previous guidance to produce 4Mt to 5Mt in 2012, and 9Mtpa from 2013

Mt	6 months 30 June 2012	6 months 30 June 2011	% change	6 months 31 Dec 2011	% change
Total tonnes mined	<b>19.1</b>	15.3	25%	19.3	-1%
– Waste mined	<b>15.6</b>	14.7	6%	15.6	0%
– ROM production	<b>3.5</b>	0.6	483%	3.7	-5%
Production	<b>3.3</b>	-	-	1.5	120%
Stripping ratio	<b>4.5</b>	24.5	-	4.2	-
Finished product inventory (closing)	<b>0.7</b>	-	-	1.1	-



# THABAZIMBI MINE

## LOM remains 2016

- Planned decrease in production as mine nears end of life, and slope failure in a mining pit
  - Tonnes mined decreased by 31% to 16.8Mt
  - Production down by 21% to 0.4Mt
  - Domestic sales down by 39% to 0.7Mt
- Contribution to Kumba's financial performance is minimal
- Project Phoenix will replace production from Thabazimbi mine beyond 2016
  - AMSA has declared a dispute on Project Phoenix

Mt	6 months 30 June 2012	6 months 30 June 2011	% change	6 months 31 Dec 2011	% change
Total tonnes mined	16.8	24.3	(31%)	21.6	(22%)
– Waste mined	16.2	23.5	(31%)	20.7	(22%)
– ROM production	0.6	0.8	(25%)	0.9	(33%)
Production	0.4	0.5	(21%)	0.4	1%
Sales – domestic	0.7	1.1	(39%)	0.3	110%
Stripping ratio	27.0	29.4		23.0	
Finished product inventory (AMSA)	0.4	0.5		0.7	

# LOGISTICS AND SALES

## Record export sales volumes increased by 13%

- Record 20Mt railed to port by Transnet, up by 3%
- Total sales increased by 6% to 23.4Mt; aided by Kolomela and supplemented by stockpiles
- Record export sales volumes up by 13% to 20.7Mt
- Domestic sales declined by 27% to 2.7Mt due to AMSA's reduced off-take

Mt	6 months 30 June 2012	6 months 30 June 2011	% change	6 months 31 Dec 2011	% change
Railed to port	20.0	19.5	3%	19.6	2%
– Sishen mine (incl. Saldanha Steel)	16.5	19.5	(15%)	19.2	14%
– Kolomela mine	3.5	-	-	0.4	775%
Total sales	23.4	22.1	6%	21.4	9%
– Export	20.7	18.4	13%	18.7	11%
– Domestic	2.7	3.7	(27%)	2.7	0%
– Sishen mine	2.0	2.6	(23%)	2.5	(20%)
– Thabazimbi mine	0.7	1.1	(39%)	0.2	250%
Finished product inventory at ports (closing)	1.8	2.7	(33%)	3.0	(40%)
– Saldanha	1.3	1.1	18%	1.3	0%
– Qingdao	0.5	1.6	(69%)	1.7	(71%)

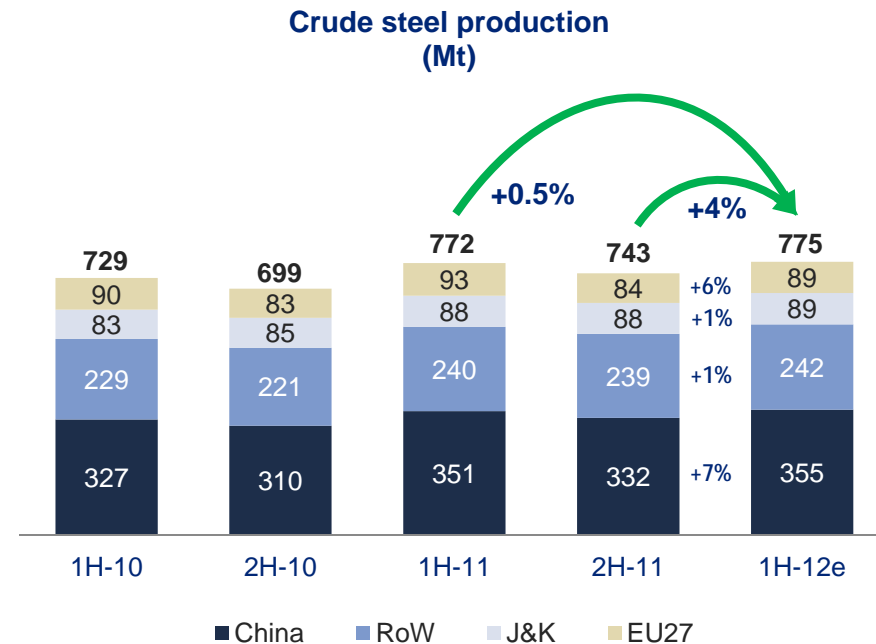
# MARKET PERFORMANCE



# MARKET PERFORMANCE

## Marginal Y-on-Y global crude steel production growth

- Global crude steel production increased 0.5% Y-on-Y in 1H12:
  - Europe decreased 5%
  - Japan and Korea increased 1%
  - The Rest of the World saw a 1% improvement
  - China's crude steel production increased 1% to 355Mt
- Compared to 2H11, global crude steel production increased 4%, driven by China
  - Europe increased 6%
  - Japan, Korea and The Rest of the World grew 1%
  - China's crude steel production increased 7% H-on-H, reaching an annualised production rate well above 720Mt in May and June



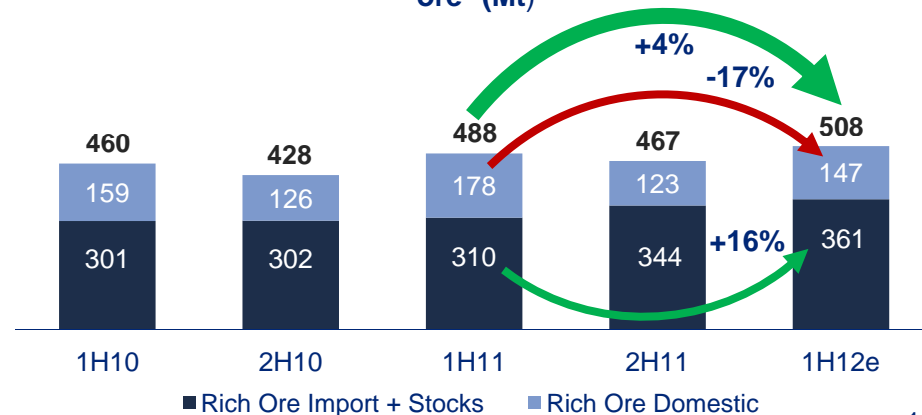
# MARKET PERFORMANCE

## Seaborne iron ore market – Australian increases offset Brazilian and Indian declines

- Global seaborne iron ore supply increased 3% Y-on-Y in 1H12, but fell 1% compared to 2H11:
  - Australia performed strongly, growing exports 17% Y-on-Y
  - Brazil's exports fell 2% Y-on-Y and 5% H-on-H
  - Indian exports fell 41% Y-on-Y, but recovered somewhat from very low levels in 2H11
  - South African exports grew 11% Y-on-Y driven by Kumba's 13% increase
- China used 4% more ore in 1H12 compared to 1H11:
  - China's use of imported ore increased by 16%
  - China's use of domestic ore fell 17%

Global seaborne iron ore exports*					
	1H11	2H11	1H12e	H-on-H 2012e	Y-on-Y 2012e
	Mt			%	
Australia	196	235	230	-2%	+17%
Brazil	166	171	162	-5%	-2%
India	53	24	31	+29%	-41%
S. Africa	27	28	30	+7%	+11%
RoW	77	83	80	-4%	+4%
<b>Total</b>	<b>519</b>	<b>541</b>	<b>533</b>	<b>-1%</b>	<b>+3%</b>

Chinese iron ore imports versus implied use of domestic ore\* (Mt)



Source: WSA, Unctad, GTIS, CNBS, Macquarie, Kumba analysis  
 \* Rich-ore equivalent (@ 62% Fe)

# MARKET PERFORMANCE

## Record export sales and strong export prices, but down from record 1H11 levels

- Kumba's average FOB price fell to US\$134/tonne, down US\$35/tonne Y-on-Y
  - By comparison, the 62% Fe Platts index fell by US\$37/tonne Y-on-Y
- China continued to account for approximately two-thirds of Kumba's export sales portfolio; 71% in 1H12
- Record 19.5Mt of Kumba ore was shipped in 1H12

### Export sales and prices

	1H11	2H11	1H12
Total export sales (Mt)	18.4	18.7	20.7
- Quarterly/monthly pricing(%)	71	77	72
- Spot (%)	29	23	28
Average FOB price received (US\$/tonne)	169	149	134

### Export sales geographical split

%	1H11	2H11	1H12
Europe /MENA/India	16	12	12
Japan and Korea	15	21	17
China	69	67	71
Total	100	100	100

### Volumes shipped

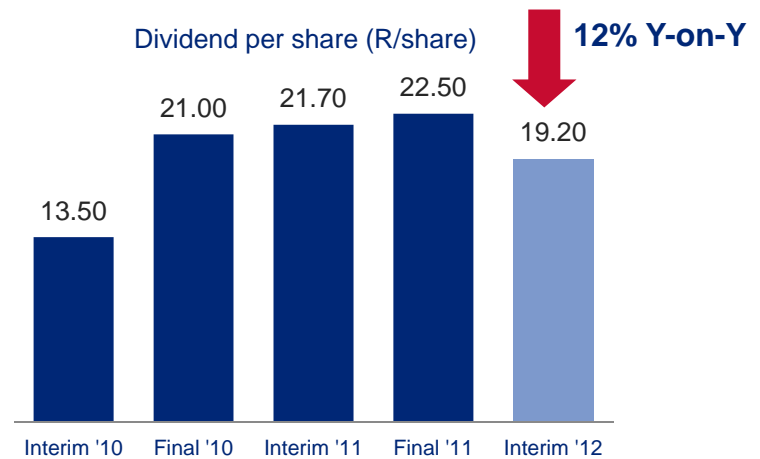
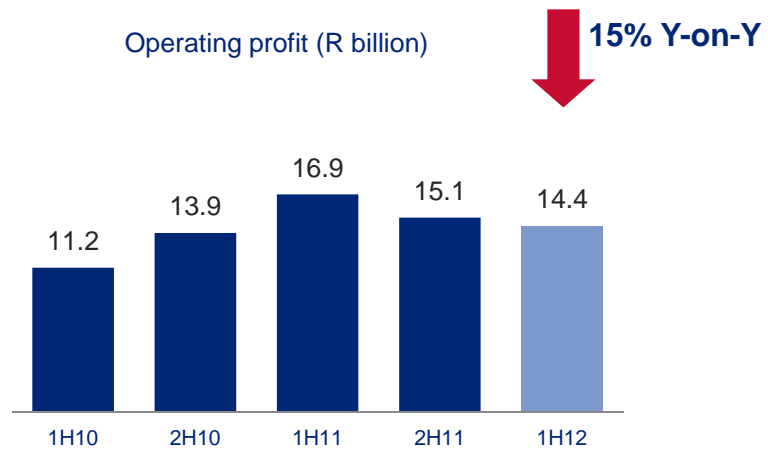
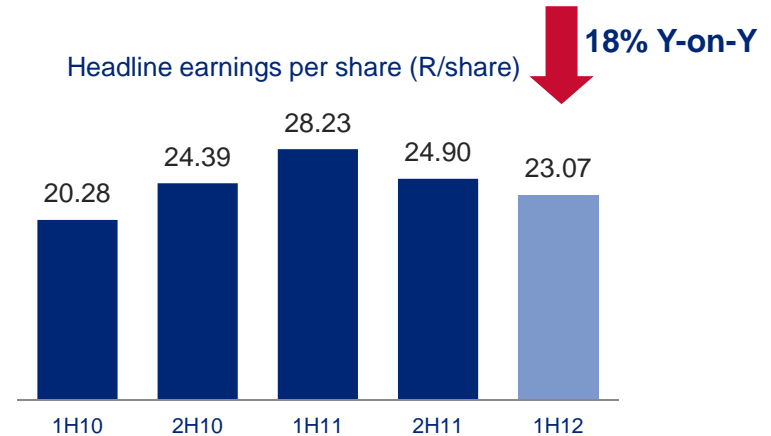
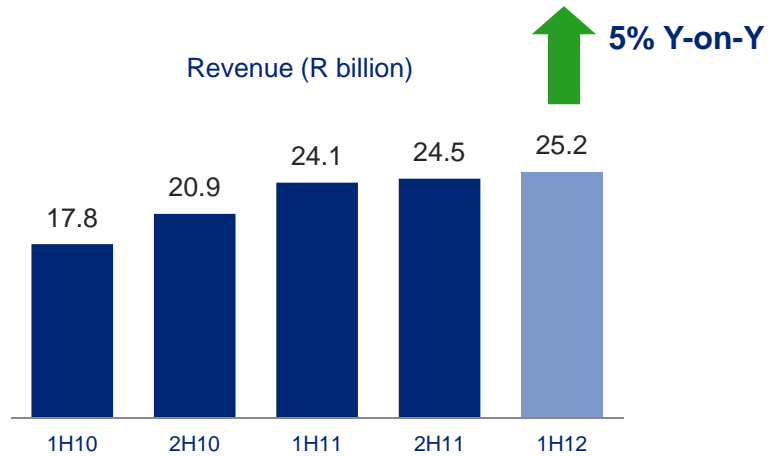
Mt	1H11	2H11	1H12
Total Kumba ore shipped	18.7	18.9	19.5
Total shipped by Kumba	10.8	10.6	11.9

# FINANCIAL REVIEW



# FINANCIAL REVIEW

Robust financial performance, coming off record highs in 1H11





# FINANCIAL REVIEW

## Growing revenue, despite decline in iron ore prices

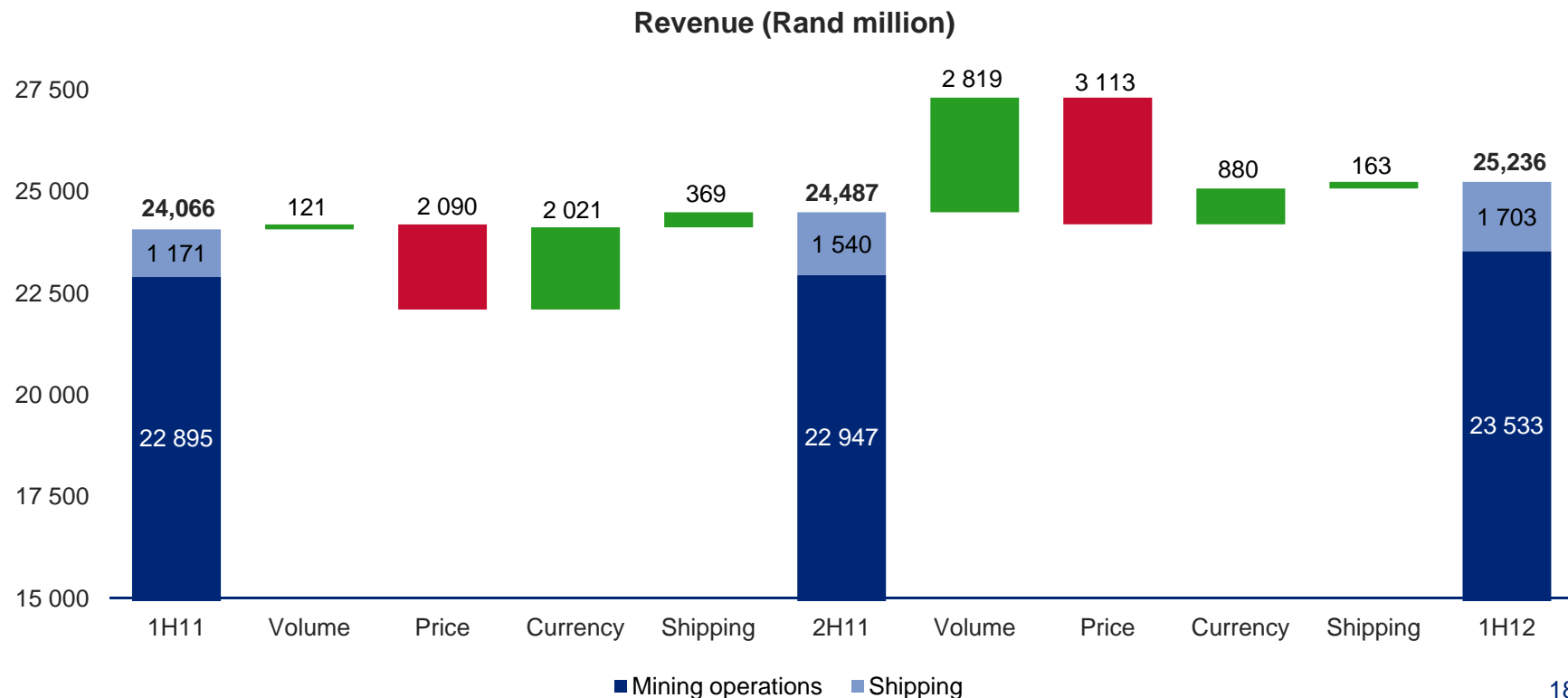
Rand million	6 months 30 June 2012	6 months 30 June 2011	% change	6 months 31 Dec 2011	% change
Revenue	<b>25,236</b>	24,066	5%	24,487	3%
Operating expenses	<b>(10,787)</b>	(7,149)	51%	(9,438)	14%
Operating expenses (excl. royalty)	<b>(10,069)</b>	(6,307)	60%	(8,518)	18%
Mineral royalty	<b>(718)</b>	(842)	(15%)	(920)	(22%)
Operating profit	<b>14,449</b>	16,917	(15%)	15,049	(4%)
Operating margin (%)	<b>57%</b>	70%		61%	
Profit attributable to:	<b>9,733</b>	11,836	(18%)	10,462	(7%)
Equity holders of Kumba	<b>7,401</b>	9,052	(18%)	7,990	(7%)
Non-controlling interest	<b>2,332</b>	2,784	(16%)	2,472	(6%)
Headline earnings	<b>7,409</b>	9,061	(18%)	7,987	(7%)
Effective tax rate (%)*	<b>25%</b>	25%		25%	
Cash generated from operations	<b>13,887</b>	15,037	(8%)	17,594	(21%)
Capital expenditure	<b>1,868</b>	1,898	(2%)	3,951	(53%)

\* Excluding Secondary Taxation on Companies (STC) and the mineral royalty

# REVENUE

## Record export volumes, offset by 21% decline in export prices

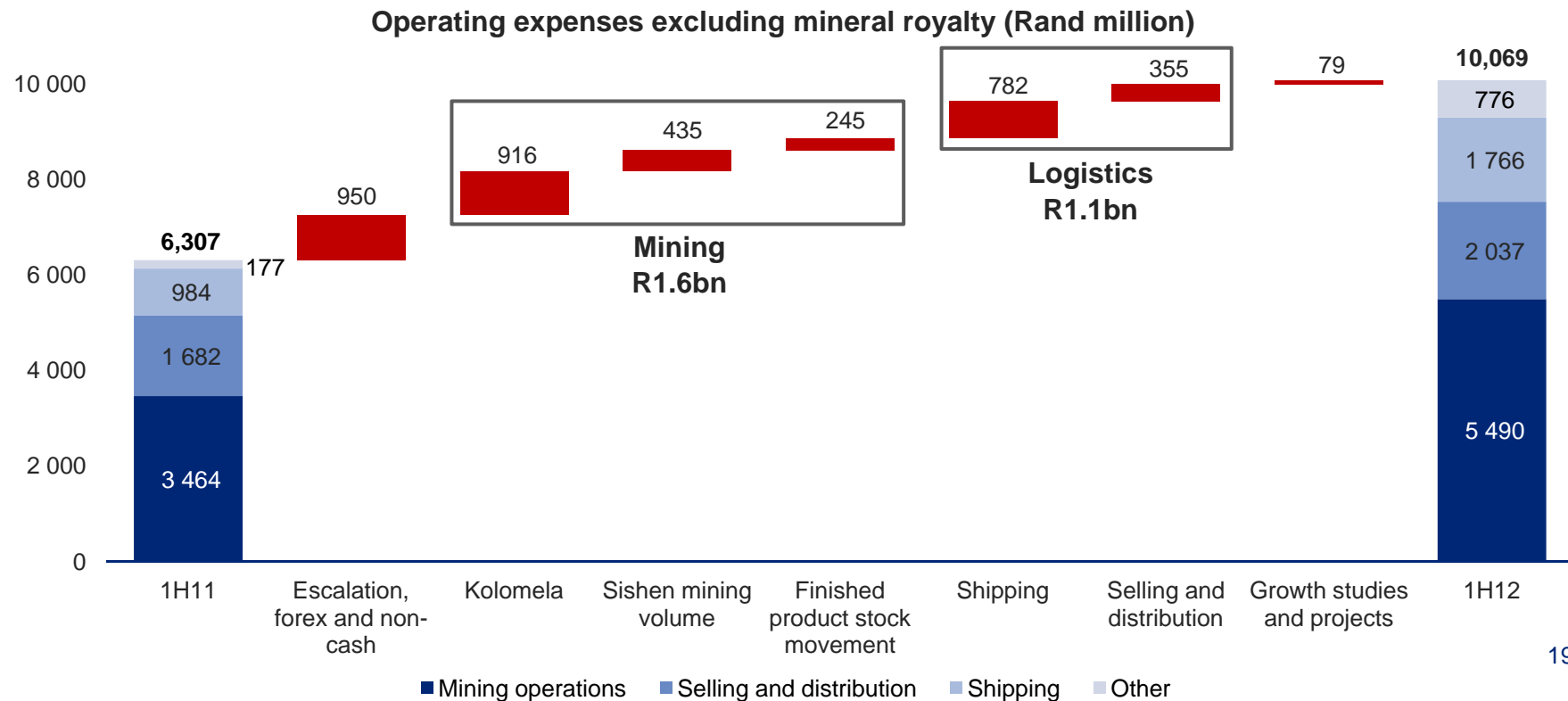
- Revenue increased to a record R25.2 billion
  - Record volumes exported at 20.7Mt for 1H12 (R2.9 billion up Y-on-Y)
  - Weakening Rand/US Dollar exchange rate (1H11: R6.88; 1H12: R7.93) (R2.9 billion up Y-on-Y)
  - Export prices declined by 21% (R5.2 billion reduction Y-on-Y)



# OPERATING EXPENDITURE

Increase in costs – a function of a growing company

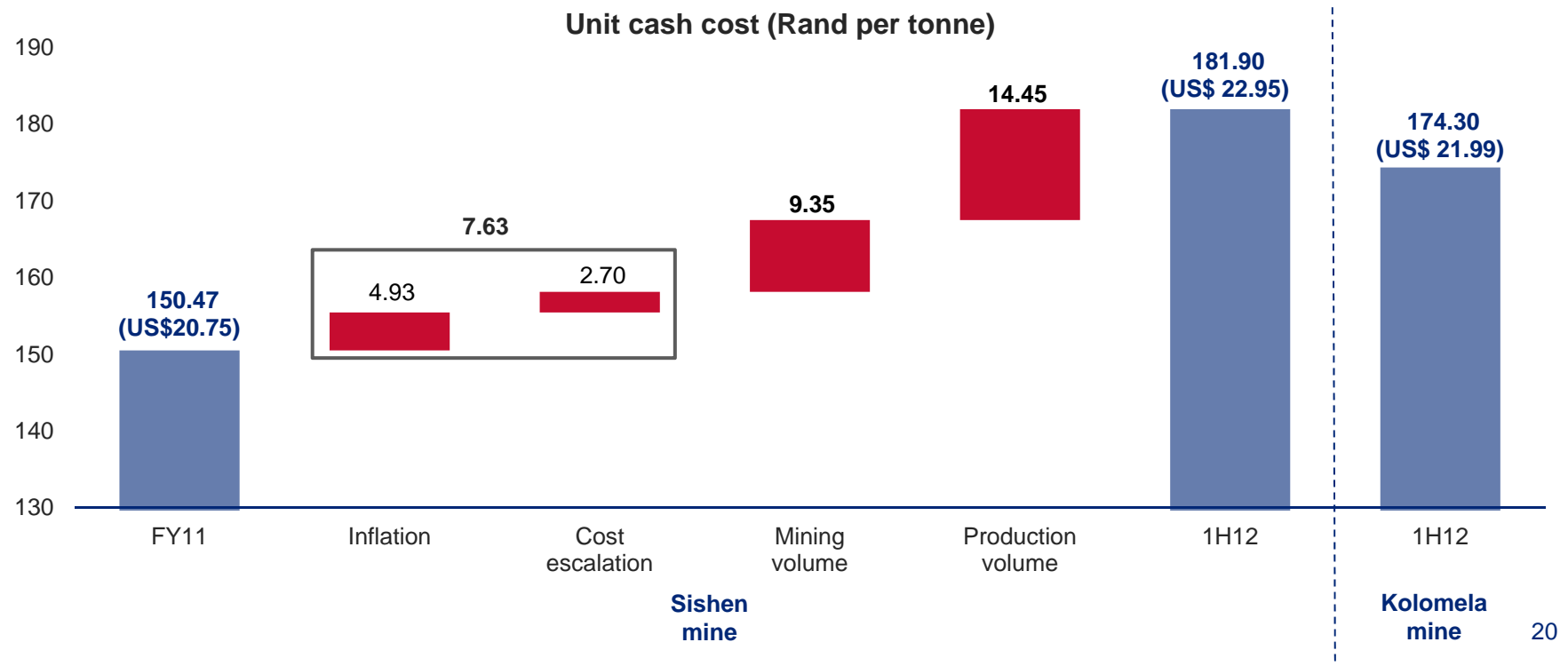
- Growth in our mining operations (R1.6 billion)
  - Kolomela production costs
  - Sishen mining volumes
  - Decreased finished product stockpiles
- Logistic volume growth, supporting our 20.7Mt record exports (R1.1 billion)
- Investing in our growth studies



# UNIT CASH COST

## Increase driven by growth in waste mining volumes

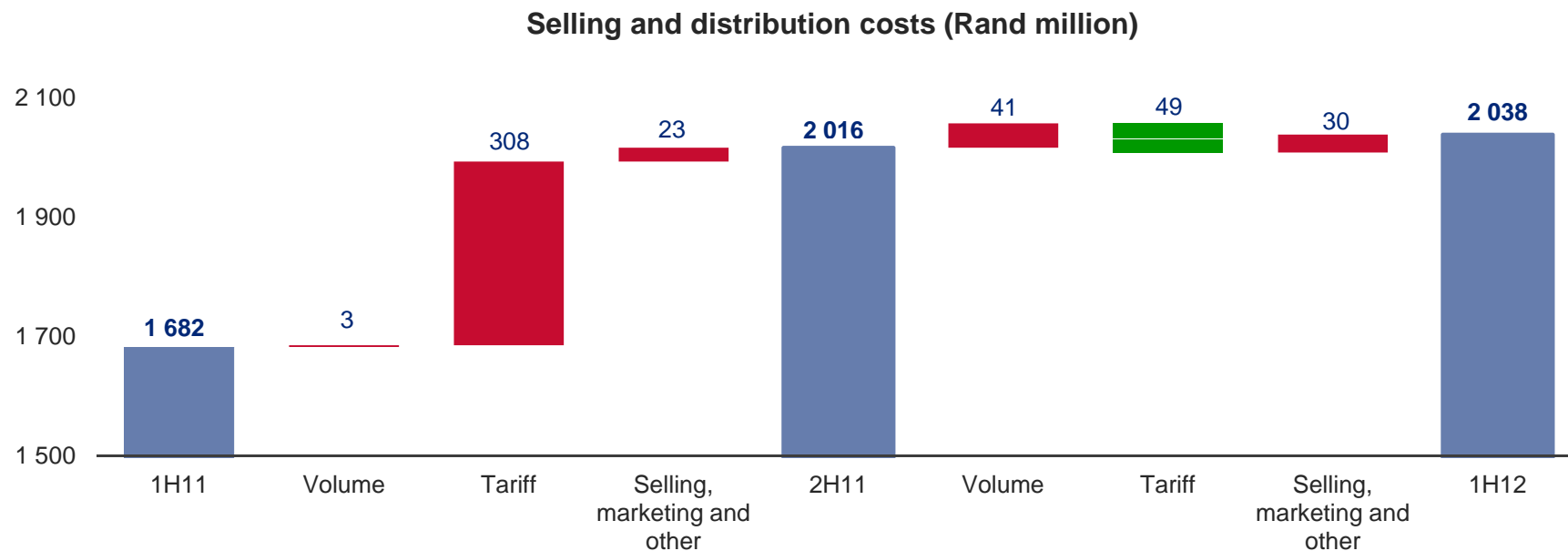
- Sishen unit cash cost increased by 21% to R182/tonne (11% up in US\$ terms)
  - Above inflationary increases in input costs (R8/tonne)
  - Planned increase in mining volume (R9/tonne)
  - Production volumes lower than planned (R14/tonne)
- Kolomela on mine unit cash cost of R174/tonne



# SELLING AND DISTRIBUTION COSTS

Record volumes railed and shipped

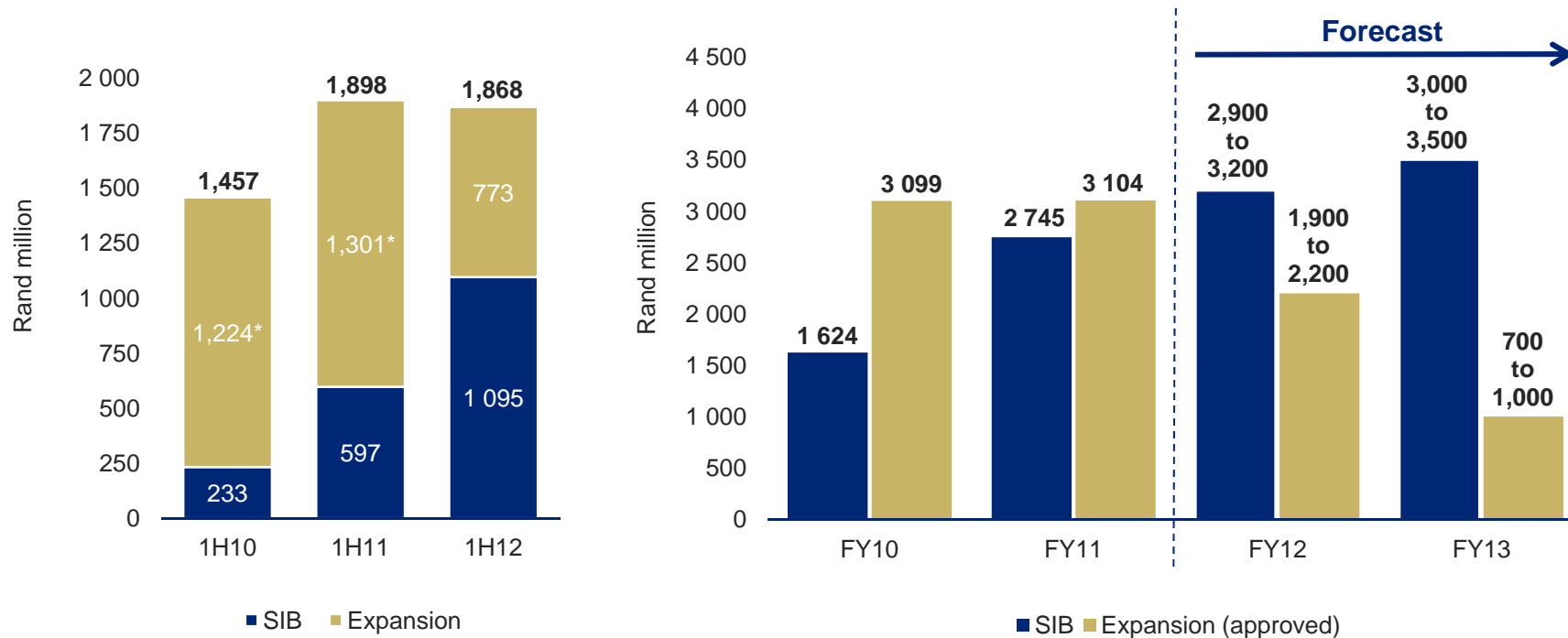
- 21% increase in Y-on-Y selling and distribution costs
  - 0.5Mt increase in volumes railed to 20Mt
  - 0.7Mt increase in volumes shipped from Saldanha to 19.5Mt
  - Increase in tariffs
    - Annual escalation
    - Super tariff volumes in 2H11
    - 3.5Mt of Kolomela ore railed



# CAPITAL EXPENDITURE

## SIB increase driven by mining fleet replacement in support of growth in waste mining

- Capital expenditure of R1.9 billion
  - Expansion capex of R773 million
  - Stay-in-business (SIB) capex of R1.1 billion
- R4.8 billion to R5.4 billion to be incurred in 2012
- SIB capex of around R3 billion in 2013

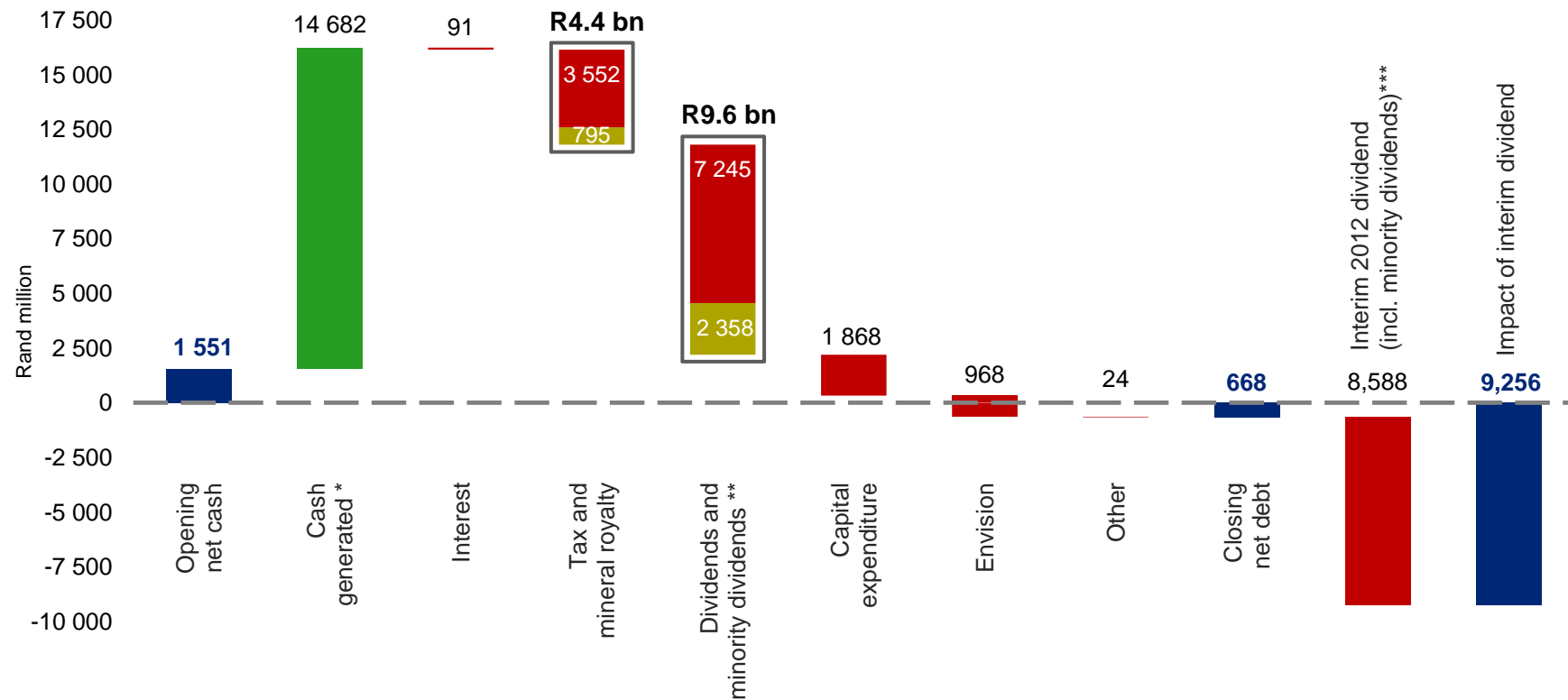


\* Includes R505 million (1H10: R226 million) capitalised mining expenses – Kumba ceased capitalisation of operating expenses on Kolomela mine when the mine commenced commercial production in December 2011.

# CASH FLOW

## R14.9 billion returned to stakeholders

- R14.7 billion generated from operations
- R4.4 billion paid to SA government
- R9.6 billion returned to shareholders (R2.4 billion to BEE shareholders)



\* Cash generated before mineral royalty

\*\* Dividends paid in 1H12 consist of the final cash dividend for 2011 of R22.50/share

\*\*\* The interim SIOC and Kumba dividends were declared after 30 June 2012 and are included for information purposes only

# GEARING

## Strong balance sheet

- Strong balance sheet maintained, net debt position of R668 million
- Maturing R3.2 billion debt facility, refinanced through revolving facility with Anglo American
- Commenced refinancing of R5.4 billion facility, maturing in 2013
- Total debt facilities R14.9 billion \*

Rand million	30 June 2012	30 June 2011	31 Dec 2011
Interest-bearing borrowings	3,194	3,188	3,191
Cash and cash equivalents	(2,526)	(5,382)	(4,742)
Net debt / (cash)	668	(2,194)	(1,551)
Total equity	21,093	21,559	20,592
Interest cover (times)	113	209	206
Gross debt/equity (%)	15%	15%	15%
Gross debt/market capitalisation (%)	2%	2%	2%
Debt facilities *	14,857	11,995	12,351
- Committed *	8,595	8,595	8,595
- Uncommitted	6,262	3,400	3,756

\* After taking into account R3.2 billion maturing in July 2012



# SIOC DIVIDEND

## Substantial cash distribution

- BEE shareholders to receive R2.4 billion, interim dividend
  - Exxaro to receive R1.8 billion
  - Second phase of Envision will receive R286 million
  - Further R276 million available for our communities

Rand million	Interim dividend 30 June 2012*	Total dividend 2011	Final dividend 31 Dec 2011	Interim dividend 30 June 2011
Gross dividend declared by SIOC	9,224	21,192	10,782	10,410
STC **	-	1,926	980	946
Dividend declared by SIOC	9,224	19,266	9,802	9,464
- Kumba	6,819	14,250	7,247	7,003
- Exxaro	1,843	3,851	1,958	1,893
- Envision (Employee share ownership scheme)	286	587	303	284
- SIOC Community Development Trust	276	578	294	284

\* The interim dividend was declared after 30 June 2012 and is presented for information purposes only

\*\* The 2012 interim dividend is subject to dividends withholding tax and not STC

# KUMBA DIVIDEND

## R6.2 billion to be returned to shareholders

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- Sustained total shareholder returns
  - Capital growth of 10% this year to R548/share (31 Dec 2011 – R500/share)
- Interim cash dividend of R19.20/share
  - Cover of 1.2 times in line with 2011 total dividend

	<b>Interim dividend 30 June 2012*</b>	Total dividend 2011	Final dividend 31 Dec 2011	Interim dividend 30 June 2011
Earnings per share (Rand per share)	<b>23.05</b>	53.11	24.88	28.20
Dividend per share (Rand per share)	<b>19.20</b>	44.20	22.50	21.70
Total dividend declared (Rm)	<b>6,183</b>	14,250	7,247	7,003
Dividend cover (times)	<b>1.2</b>	1.2	1.1	1.3

\* The interim dividend was declared after 30 June 2012 and is presented for information purposes only

# LEGAL UPDATE



# LEGAL UPDATE

## Continuing to protect shareholders' interests

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### HIGH COURT REVIEW

- The High Court granted the DMR and ICT leave to appeal. No date has as yet been set for the Supreme Court of Appeal to hear the matter

### ARBITRATION WITH AMSA

- Kumba continues to believe that the Sishen supply contract with AMSA has lapsed. This is what the arbitration will determine
- Arbitration has been postponed until the resolution of the High Court Review
- Interim supply agreement currently being negotiated by SIOC and AMSA

### PROJECT PHOENIX DISPUTE

- After a joint study to evaluate Project Phoenix, AMSA formally elected to withdraw its participation in 2006
- AMSA wishes to change its decision and participate, and has declared a dispute, which will be decided through private arbitration

### STAKEHOLDER ENGAGEMENT

- SIOC remains committed to engagement with government stakeholders

# PROJECTS UPDATE



# PROJECT PIPELINE

## Commitment to growth

### South African growth portfolio progress

The following projects have moved into the next phase

- SEP 1B commenced construction: production ramp-up to 0.7Mt, commissioning in 2013 with capex budget of R390 million
- Kolomela Expansion progressed into pre-feasibility study

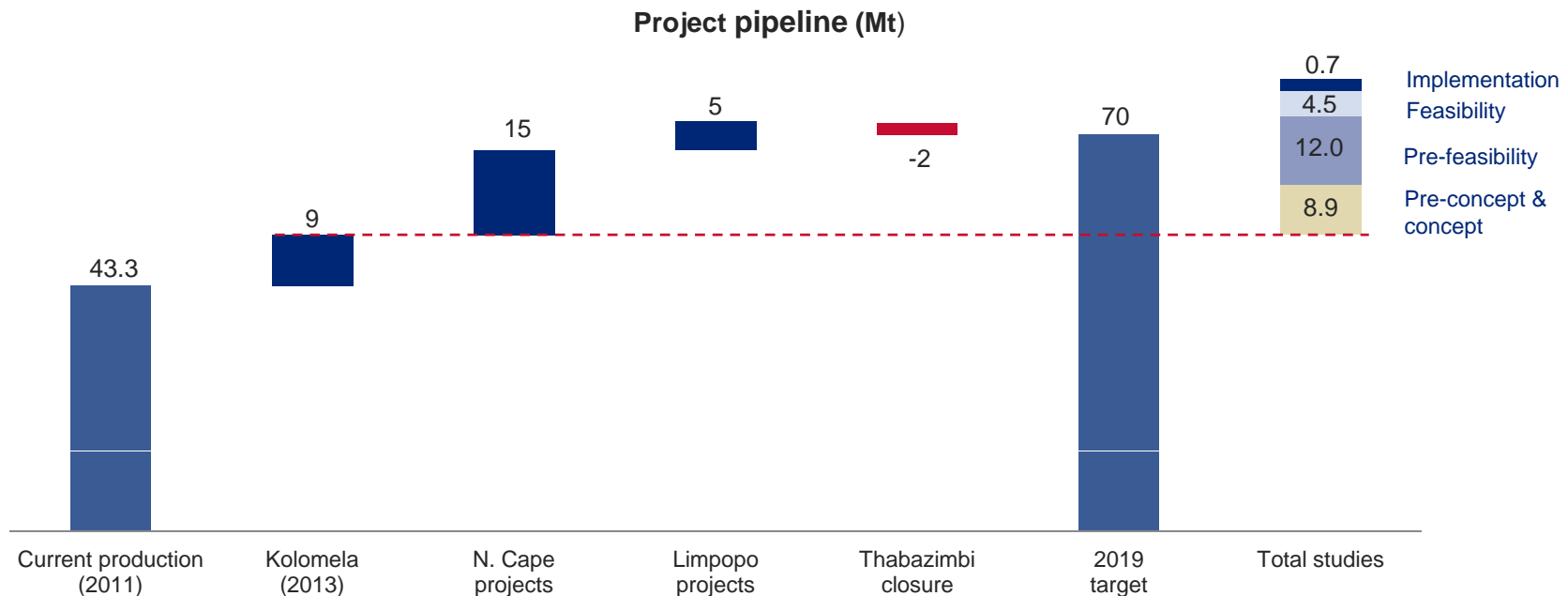
### IOEC expansion

Study of Sishen-Saldanha Iron Ore Export Channel expansion beyond 60Mtpa

- Pre-feasibility study completed, potential viability confirmed and indicated ramp-up to commence in 2017

### Establishing a second footprint in Africa

- A broad spectrum of options in several target countries continues to be assessed



# 2012 OUTLOOK



# BUSINESS OUTLOOK

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## PRODUCTION AND COSTS

- Production at Sishen should continue to recover in 2H12 and anticipated to be in line with 2011 levels
- Kolomela should exceed guidance and produce at least 6Mt in 2012
- Waste mining ramp-up at Sishen, which began in 2009, will continue. A planned increase of around 30% in waste mining at Sishen in 2012 will put upward pressure on unit costs
- Kolomela on-mine costs (FOR) are expected to be slightly lower than Sishen, but FOB costs marginally higher

## SALES

- Export sales volumes anticipated to increase between 3Mt and 4Mt in 2012
  - Production from Kolomela in 2012 will be offset by lower stock volumes at Sishen
- Domestic sales volumes remain dependent on AMSA's off-take requirements

## MARKETS

- Prices are expected to trade in a similar range as seen during the first half, supported by high-cost Chinese domestic iron ore production

## PROFITABILITY

- Profit remains sensitive to price and Rand/US\$ exchange rate



# SUMMARY

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- No loss of life since 2010, with continued focus on achieving zero harm
- Kolomela's ramp-up is on track
- Record export sales volumes achieved, aided by Kolomela's production and supplemented by stockpiles
- Strong realised export prices of US\$134/tonne, but off record highs
- Sishen mine's 2Q12 production up 12% on 1Q12
- Substantial returns to all our shareholders continue
- Continued focus on achieving 70Mt by 2019 in South Africa; studies in progress to establish a second mining footprint in central and west Africa
  - Pre-feasibility study completed on expansion of the Sishen-Saldanha IOEC beyond 60Mtpa
- External recognition
  - Kumba was ranked third in the Financial Mail Top 20 companies survey
  - National Business Awards
    - Employer of the year award
    - Investing in people award
    - Businessman of the year award

**THANK YOU**

# ANNEXURES



# ANNEXURE 1

## Revenue: Sector analyses

	6 months 30 June 2012	6 months 30 June 2011	% change	6 months 31 Dec 2011	% change
Export (Rm)	21,987	21,293	3%	21,161	4%
Tonnes sold (Mt)	20.7	18.4	13%	18.7	11%
US Dollar per tonne	134	169	(21%)	149	(10%)
Rand per tonne	1,061	1,160	(9%)	1,132	(6%)
Domestic (Sishen mine) (Rm)	1,040	1,157	(10%)	1,323	(21%)
Tonnes sold (Mt)	2.0	2.6	(23%)	2.5	(20%)
Rand per tonne	519	439	18%	529	(2%)
Domestic (Thabazimbi mine) (Rm)	506	445	14%	463	9%
Tonnes sold (Mt)	0.7	1.1	(36%)	0.3	133%
Rand per tonne	737	395	87%	1,543	(52%)
Shipping operations (Rm)	1,703	1,171	45%	1,540	11%
<b>Total revenue</b>	<b>25,236</b>	24,066	5%	24,487	3%
<b>Rand/US Dollar exchange rate</b>	<b>7.93</b>	6.88	15%	7.61	4%

# ANNEXURE 2

## Aggregate operating expenditure

Rand million	6 months 30 June 2012	6 months 30 June 2011	% change	6 months 31 Dec 2011	% change
Cost of goods sold	6,271	3,645	72%	5,116	23%
Cost of goods produced	5,204	3,422	52%	4,667	12%
Production costs	5,386	3,711	45%	4,774	13%
Sishen mine	3,989	3,222	24%	3,842	4%
Thabazimbi mine	443	453	(2%)	523	(15%)
Kolomela mine	916	-	-	332	176%
Other	38	36	6%	77	(51%)
Inventory movement WIP	(182)	(289)	(37%)	(107)	70%
A grade	(144)	(64)	125%	(102)	41%
B grade	(38)	(225)	(83%)	(5)	660%
Inventory movement finished product	291	46	533%	201	45%
Other	776	177	338%	248	213%
Mineral royalty	718	842	(15%)	920	(22%)
Sublease rentals	(5)	(4)	25%	(4)	25%
Selling and distribution	2,037	1,682	21%	2,016	1%
Shipping operations	1,766	984	79%	1,390	27%
<b>Operating expenses</b>	<b>10,787</b>	<b>7,149</b>	<b>51%</b>	<b>9,438</b>	<b>14%</b>

# ANNEXURE 3

## Reconciliation of non-controlling interest

Rand million	6 months 30 June 2012	6 months 30 June 2011	6 months 31 Dec 2011
Opening balance	4,760	4,038	4,976
Profit for the period	2,332	2,784	2,472
Exxaro	1,935	2,370	2,091
SIOC Community Development Trust	291	355	314
Envision	106	59	67
Dividends paid	(2,313)	(1,882)	(2,196)
Exxaro	(1,958)	(1,623)	(1,893)
SIOC Community Development Trust	(294)	(243)	(285)
Envision	(106)	(59)	(67)
Recoupment of Envision dividend *	45	43	49
Interest in movement in equity reserves	88	36	(492)
Non-controlling interest – closing balance	4,867	4,976	4,760

\* Minority interest in the recoupment by SIOC of the dividend received by Envision

# ANNEXURE 4

## Reconciliation of attributable profit

Rand million	6 months 30 June 2012	6 months 30 June 2011	6 months 31 Dec 2011
Profit	9,733	11,836	10,462
Attributable to non-controlling interests	(2,332)	(2,784)	(2,472)
Exxaro	(1,935)	(2,370)	(2,091)
SIOC Community Development Trust	(291)	(355)	(314)
SIOC Employee Share Participation Scheme	(106)	(59)	(67)
Attributable to owners of Kumba	7,401	9,052	7,990

# ANNEXURE 5

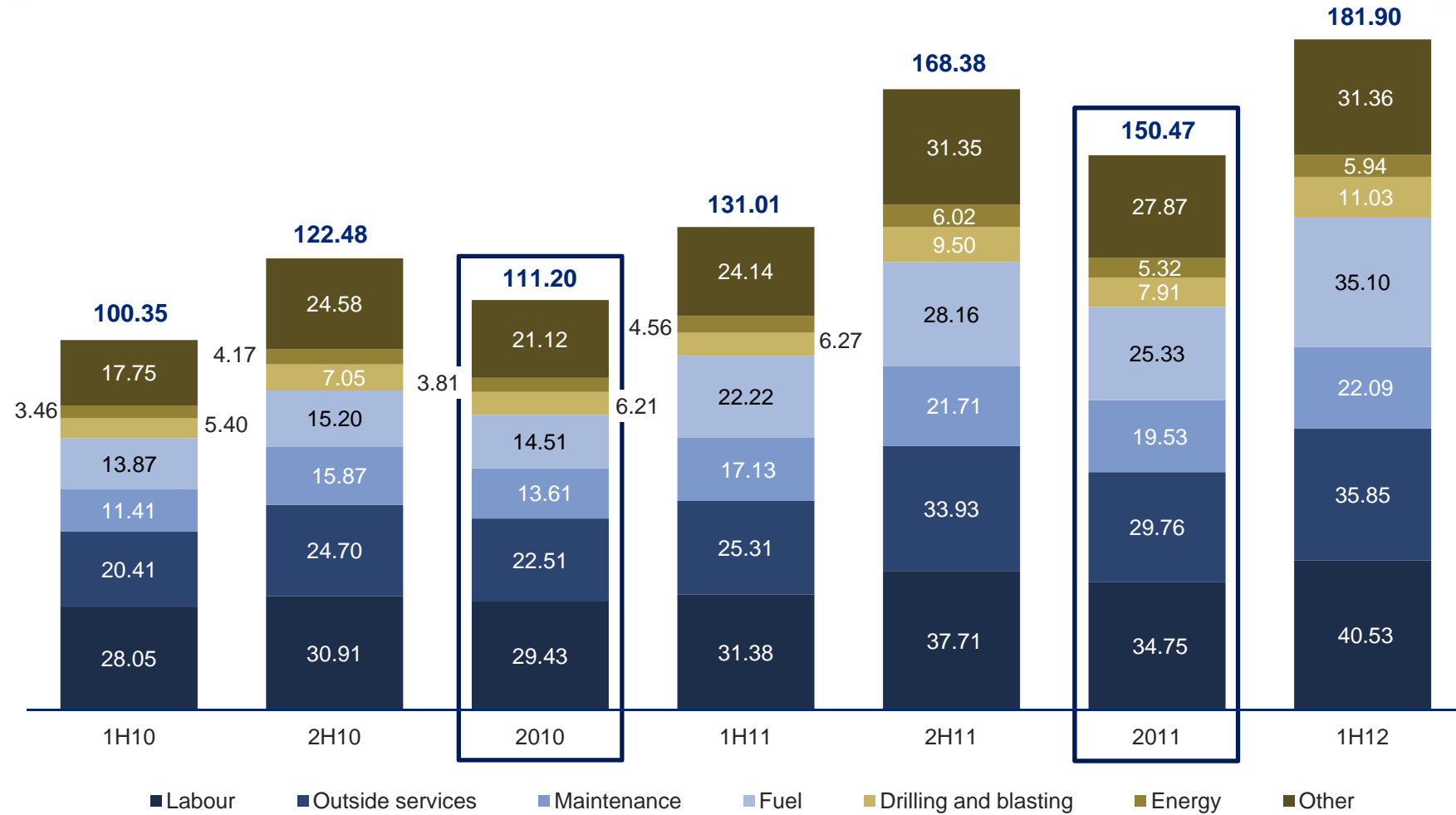
## Headline earnings

Rand million	6 months 30 June 2012	6 months 30 June 2011	6 months 31 Dec 2011
Profit attributable to owners of Kumba	7,401	9,052	7,990
Net loss on disposal and scrapping of property, plant and equipment	13	10	-
	7,414	9,062	7,990
Taxation effect of adjustments	(2)	2	(5)
Non-controlling interest in adjustment	(3)	(3)	2
Headline earnings	7,409	9,061	7,987



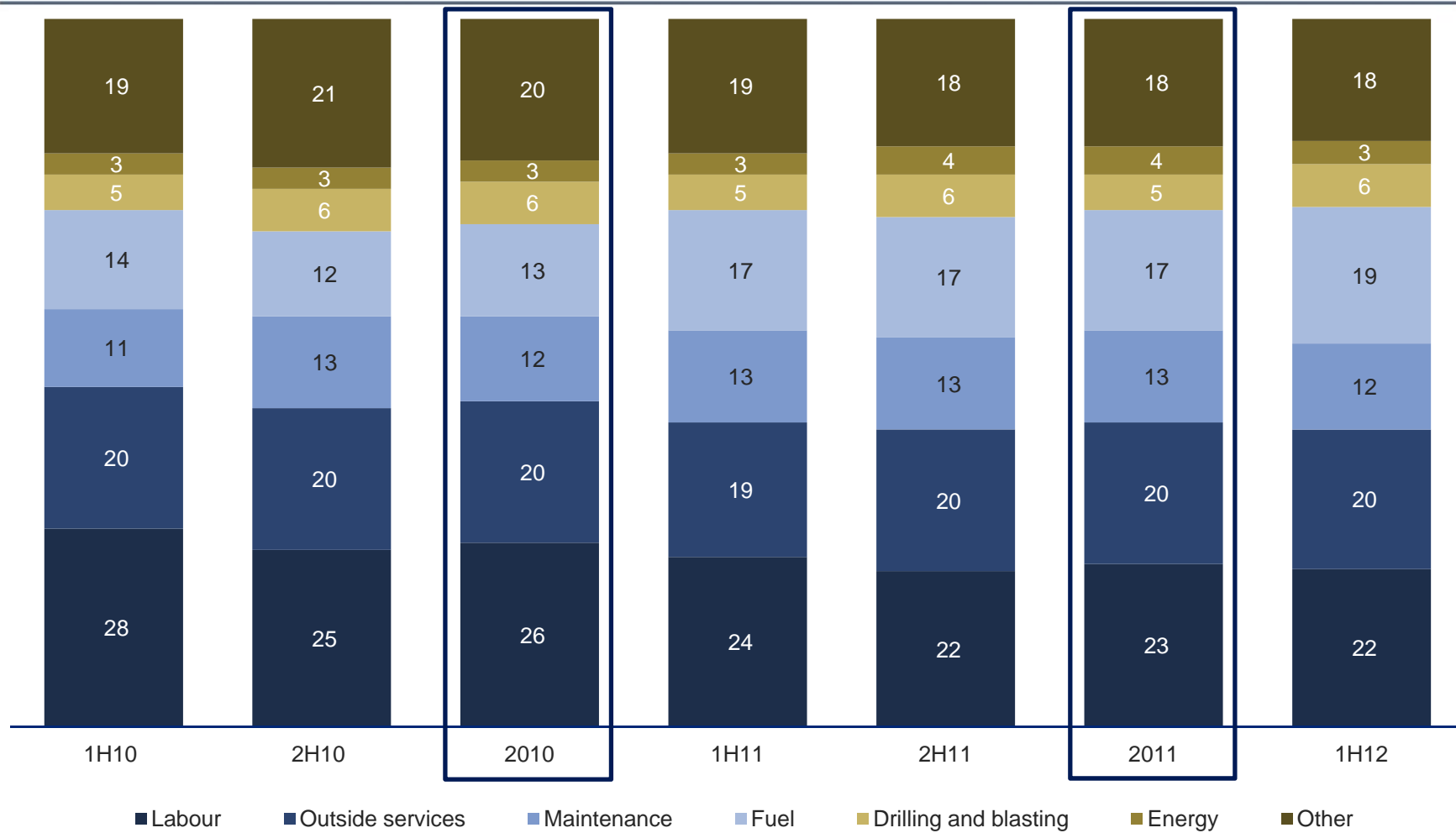
# ANNEXURE 6

## Sishen mine unit cash cost structure (R/tonne)



# ANNEXURE 7

Sishen mine unit cash cost structure (%)



# ANNEXURE 8

## Strategy in action

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### 1. Optimising value of the current operations by:

- pursuing a value-maximising product portfolio
- improving productivity and operational efficiencies through our asset optimisation programme
- using our technical expertise and resources to drive a technology strategy that achieves a competitive advantage by increasing the exploitation of lower-grade ore resources

### 2. Capturing value across the value chain by:

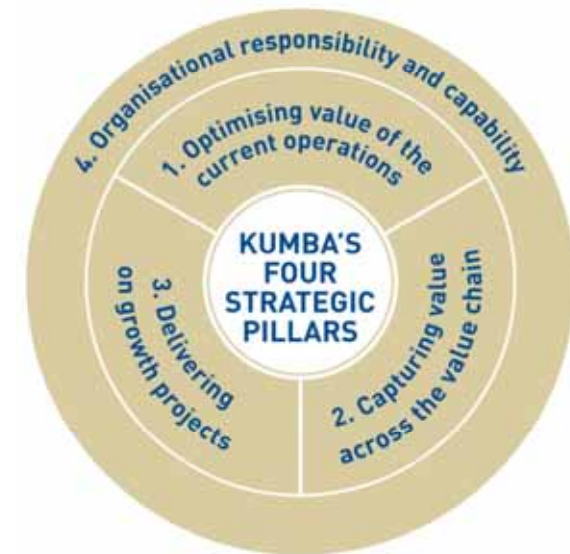
- exploiting the physical properties of our ore to develop niche lump-sized products
- pursuing optimal iron ore pricing mechanisms
- securing a balanced geographical spread of customers to maximise profits and minimise risks
- investigating blending opportunities at our current operations to enhance resource utilisation, and ports of origin and destination to optimise product value

### 3. Delivering on growth projects by:

- pursuing greenfields and brownfields growth targets in South Africa
- using existing lower-grade resources
- seeking value-enhancing volume growth in Africa

### 4. Organisational responsibility and capability by:

- creating and leaving a positive legacy in the communities in which we operate
- becoming the partner of choice for the broadest range of stakeholders through our commitment to safety and health, environmental management and corporate social investment



# ANNEXURE 9

## Growth portfolio

Project name	Mtpa	First production	Comments	Stage
<b>NORTHERN CAPE</b>				
SEP 1B	0.7	2013	0.7Mtpa, by increasing the jig plant yield by 3% to 5%	Implementation
Sishen Concentrates	4	2018	High-grade iron ore -200 micron fraction or pellet feed. 1.1Mtpa by 2018. Envisaged to be expanded to 4Mtpa by 2019	Feasibility completion in 2013
Kolomela Expansion	6	2017	6Mtpa of product similar to current product range	Currently in pre-feasibility phase. Feasibility study completion planned for 2014
Lower Grade Ore	6	2019	Lower quality products	Concept study to be completed by 2014. Feasibility study completion planned by 2017
<b>TOTAL NORTHERN CAPE PROVINCE POTENTIAL</b>				<b>16.7</b>
Project name	Mtpa	First production	Comments	Stage
<b>LIMPOPO</b>				
Phoenix	3.4	2017	Greenfields project to produce 3.4Mtpa. Fine ore (75%) and Lump ore (25%)	Feasibility phase. Final approval expected by 2015
Zandriverspoort	6	2019	Polokwane Iron Ore Company (JV – 50%).	Concept study to be completed in 2012
<b>TOTAL LIMPOPO PROVINCE POTENTIAL</b>				<b>9.4</b>
<b>SA GROWTH TOTAL</b>				<b>26.1</b>